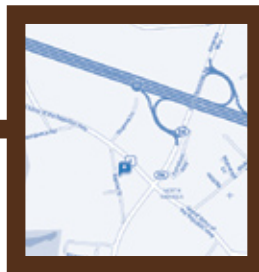


YOU WANT YOUR RETAIL DEALS DONE

right.



**We Have Knowledge
And Judgment Which
Make A Difference
On Every Deal.**

In strong economic markets or turbulent times, the retail world requires lawyers with the know-how to get deals done quickly and efficiently. Whether you own or lease your real estate, Cox Smith provides the experience you can count on and the expediency you need. At Cox Smith, we provide seasoned and efficient attorneys who understand your business and will get your deal done the right way.

COX | SMITH

ATTORNEYS

YOU WANT VALUE AND

Efficiency.

We Have Experienced Lawyers Who Deliver Practical Solutions In Real Time.

LEASING. Building on our representation of a global telecommunications company and one of the nation's largest optical retailers in their store leases across the nation, Cox Smith has the experience and judgment to get store transactions completed in an efficient and cost-effective manner. We assist a variety of tenant clients in developing strategies and parameters for expansion plans, as well as assisting them in negotiating individual leases for all types of projects. We can, and do, handle it all – from power centers, malls and mixed-use projects, to build-to-suit transactions on free standing pads, we are well versed in addressing the intricacies which will confront you in any type of leasing transaction.

OWNED LOCATIONS. When you are buying land for a new store, you need to make sure the developer delivers the project you were promised. Cox Smith lawyers have the experience to help you protect and preserve the value you expect to be created. We have significant experience in all aspects of site acquisition and development, including the establishment of restrictive covenant schemes for the overall development and navigating the entitlement process.



MUNICIPALITIES. Understanding how to communicate and work effectively with local municipalities is a key component of getting a deal done. We assist clients in navigating the public process including negotiating incentive packages for users seeking to locate in a given area and for store upgrades in municipalities where aesthetics represent a significant concern. Having completed projects ranging from super regional malls and hotels and conference centers to automobile assembly and nuclear power plants, our experience negotiating entitlement packages and economic incentives is unparalleled.

GREEN BUILDING. Each dollar matters and the environment matters. Cox Smith's attorneys are on the forefront of green building issues, and the legal nuances and administrative processes associated with sustainable projects.

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